## SUMMER CULTURE FEST SAN DIEGO 2024



PRESENTED BY DEVOTED TO YOUTH FOUNDATION

# **About the Event**





### **Event Name and Date**

Culture Fest San Diego will take place during Summer 2024 at one of the most high traffic parks in the city.



The funds raised at the event will go towards helping military families and widows that are suffering hardship and currently unable to generate enough income for their households.

We plan on having an event with a suggested donation of funds or non perishable goods. During the festival we also plan on hosting a food drive for Military Families and Veterans.



A place to enjoy delicious foods from around the world while watching diverse folk shows, singers and dancers from different countries. Take a break between meals and go shopping from ethnic artisans and crafters participating in the festival. Our event is a cultural and educational experience like no other in which our vendors are encouraged to present the best of the best from their countries to everyone attending.

Embark on a global journey of diversity and unity. Culture Fest SD is a celebration of cultures, traditions, and the rich tapestry that makes our world so unique. Experience a day filled with cultural performances, authentic cuisine, and a melting pot of shared experiences.

A event with a purpose, where everyone can enjoy, have fun and be part of helping others.

### **Event Details**



**Food** FOOD FROM MULTIPLE COUNTRIES



Arts & Craft ETHNIC ARTISANS AND CRAFTERS



Beer Garden DRINKS AND BEVERAGES FROM AROUND THE WORLD



**Performances** DIVERSE FOLK SHOW WITH SINGERS AND DANCERS



Kids Area INFLATABLES AND RIDES



Adult Games CORNHOLE TOURNAMENT AND MORE

www.devotedtoyouth.org

## **Our Mission**

Our program initiatives focus on helping families with immediate necessities but also provide support so that those who need help have the autonomy and resources to get out of a situation of need and a start to a better life.

<b>Business Opportunity Funds</b> PROVIDE UNDERPRIVILEGED FAMILIES A PLATFORM, TOOLS AND EDUCATIONAL SERVICES FOR THEIR BUSINESS.	<b>Military Food Relief</b> FOOD, PERSONAL AND HYGIENE PRODUCTS GIVEAWAY FOR VETERANS AND MILITARY FAMILIES
<b>Global</b> SEND RESOURCES TO AREAS THAT ARE IN EXTREME POVERTY AND IN RISK OF LOSING HUMAN RIGHTS.	<b>Educational/Recreation Bus</b> RENOVATE A BUS THAT CAN SERVE AS RECREATIONAL MOBIL CENTER FOR AREAS WITHOUT RESOURCES.
Thanksgiving Food Giveaway Holiday Meal deliveries for families that can NOT AFFORD.	<b>Emergency Assistance to Disaster Areas</b> CONTINUE SUPPORTING OUR ABROAD CAUSES WITH UKRAIN, BRAZIL AND TURKEY PROJECTS.
<b>Child Care</b> FUNDS TO FAMILIES THAT NEED HELP WHITH CHILD CARE	Sustainable Food DTY Center CULTIVATE A FOOD SYSTEM TO NOURISH INDIVIDUALS, COMMUNITIES, AND THE ENVIRONMENT.
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### **Exposure**



### Virtual Coverage

Together our social media has reached more than 100k since June 2023. With our events and marketing strategies we are rebuilding the image of our foundation and our communication channels. Our email list has over 10k of San Diego Locals collected only in the past 9 months. Our websites pointlomafarmersmarket.com and devotedtoyouth.org have daily traffic of 100 + people.

Our goal for 2024 is to be able to double these numbers.



### Media Coverage

In 2023 we used our personal connections to promote our causes and partners. Appearing on multiple TV Channels, Radio stations, Magazines and Newspapers. This year our team intends to continue with our advertising partnerships.

#### Some of our 2023 Media Appearances:

- CBS 8 Devoted to Youth Foundation (Studio\*) Point Loma Farmers Market (Local\*) Brazilian Day Festival (Local\*) Halloween Event (Local\*) Winter Festival (Local\*)
- Fox 5 Point Loma Farmers Market (Local\*) (Studio\*)

Brazilian Day Festival (Studio\*) Halloween Event (Studio\*) Winter Festival (Studio\*)

- ABC 10 Point Loma Farmers Market (Local\*) Brazilian Day Festival (Local\*) Halloween Event (Local\*) Winter Festival (Local\*)
- NBC 7 Point Loma Farmers Market (Local\*)
- Point Loma Lifestyle Magazine Point Loma Farmers Market and DTY (Cover and Monthly Add \*)
- San Diego Magazine (Article \*)
- Soul Brazil Magazine Brazilian Day F (Article \*)
- San Diego Reader Newspaper PLFM (Article \*)
- Peninsula Beacon Newspaper PLFM and Brazilian Day Festival (Article \*)



## **Event Budget Cost**

### **Estimate Details**

Time: 12 am - 8 pm Date: June 2024 Location: San Diego, California - USA

No.	Description	Price
1.	Location and Permits	\$1.5k
2.	Sound	\$-
3.	Fencing	\$300
4.	Portable Restrooms	\$880
5.	Temporary Power	\$100
6.	Washing Station	\$800
7.	Security	\$800
8.	Staff	\$2,6k
9.	Marketing	\$2k
10.	Dumpster	\$800
11.	Transportation	\$1k
10.	Beer Garden	\$2k
	Total:	\$12,780

2024 Culture Fest Sponsorship Proposal

## **Event Map!**



### **Sponsor Packages**

According to a survey from NonprofitsSource.org, "90% of companies indicated that partnering with reputable nonprofit organizations enhances their brand." What can you expect?

- Increasing awareness around a new product launch
- Reach out to a new target audience
- · Increasing brand awareness with an existing audience
- · Building relationships and engaging with a relevant community
- Repositioning a brand that has become stagnant
- Aligning a brand with social responsibility/CSR initiatives
- Tax Deductible Donation



#### Sapphire Sponsor \$15.000

- Assigned Prime booth space at Event.
- Corporate Flyer at information booth weekly at Point Loma Farmers Market.
- Logo and QR code in marketing materials (tickets, print advertising, posters, banners, staff shirts...).
- Stage Mention, Logo and QR Code on main banner.
- Logo and mention on e-mail blasts and newsletter.
- Corporate logo with redirection link on devoted to youth.org and all event pages.
- Social Media mention, post and repost.
- Verbal acknowledgment on media coverage.
- Corporate Logo/info on 20k Flyers distributed to San Diego.

#### Platinum Sponsor \$7,000

- Assigned Prime booth space at Event
- Corporate Flyer at information booth weekly at Point Loma Farmers Market.
- Corporate logo with redirection link on Devotedtoyouth.org and all event pages.
- Logo on Stage side banner.
- Social Media Repost.
- Corporate Logo/info on 5k Flyers distributed to San Diego.



- Assigned Prime booth space at Event
- Social Media Repost.
- Corporate Logo on 500 Flyers distributed to San Diego.



- Assigned Prime booth space at Event.
- Corporate Flyer at information booth weekly at Point Loma Farmers Market.
- Stage Mention, Logo and QR Code on side banner.
- Corporate logo with redirection link on Devotedtoyouth.org and all event pages.
- Social Media Repost.
- Verbal acknowledgment on media coverage.
- Corporate Logo/info on 10k Flyers distributed to San Diego.



- Assigned Prime booth space at Event
- Corporate Flyer at information booth weekly at Point Loma Farmers Market.
- Corporate logo with redirection link on Devotedtoyouth.org and all event pages.
- Social Media Repost.
- Corporate Logo/info on 1.5k Flyers distributed to San Diego.



- Assigned Prime booth space at Event
- Social Media Repost.
- Corporate Logo on 250 Flyers distributed to San Diego.

I started Devoted to Youth Foundation out of my own personal experiences. I have always felt the desire to help children as I was in the very similar situation as a child in need.

I want to provide the youth the help and guidance that needed so badly as a kid. Even if I help one person I feel I'm on the right path

Devoted to Youth Foundation is a non-profit 501 (c) 3 organization, whose primary goals is to help underprivileged youth and families in need. By listening to each individual, we give more than just a donation, we strive to provide opportunities, hope and the tools for those who want a better life.

Brady G. P. Farmer President DTY and CEO Bradley Cookes Catering

## Thank you !

We are always sincerely grateful for the support of our current and future sponsorship partners, who are committed to helping our cause, strengthening families and building stronger, healthier and safer communities. Your collective generosity is what enables us to survive and prosper giving many families opportunities to be a part of a community that helps to shape them for a successful future.

### **Get In Touch**





Associate your business to a legit cause that wants to change lives and give a future to a new generation

### Devoted To Youth

N O N P R O F I T

12229 Juniper Way Poway, CA 92064 EIN # 45-2530001

+1 858.231.0603 +1 310.756.2471 +1 310.435.9767 (Portuguese, Italian) devotedtoyouth@gmail.com www.devotedtoyouth.org @devotedtoyouth @pointlomafarmersmarket @braziliandayfestival

President Brady G.P Farmer

Vice President Mariana P Farmer